

IDAHO REAL ESTATE COMMISSION'S

EDUCATION EXCHANGE

NEWS YOU CAN USE FROM THE EDUCATION DEPARTMENT

FEBRUARY 2006

VOLUME 1 ISSUE 1

Welcome to the first edition of the Education Exchange! This monthly newsletter will give important information from the Education Department including updates on the Instructor Development Workshop and a list of courses, providers, and instructors recently certified. We would also like for you to exchange information with us. What would you like to see in this newsletter? What questions or concerns do you have about education? You can email Karen at karen.seay@irec.idaho.gov or Danielle at danielle.leffler@irec.idaho.gov.



AN AUDITOR WILL BE COMING SOON TO A SCHOOL NEAR YOU!

The Education Council Members are continuing to audit schools to ensure statute compliance. According to Idaho Law under 54-2222(1)(a) "...the applicant shall complete a total of ninety (90) classroom hours..." **The exams are not considered part of classroom hours and therefore must be given outside of the 90 hours. There are no exceptions!**

INSTRUCTOR DEVELOPMENT WORKSHOP

(FORMERLY TRAIN THE TRAINER)

The Instructor Development Workshop (formerly Train the Trainer) will be held May 16-17, 2006 at the Red Lion Hotel Boise Downtown in Boise, Idaho. Guest speakers include Amy Chorew with Matthew Ferrara Seminars, Justin May on Real Estate Case Law, and Phil Burch on Loan Fraud. Early Bird registration is \$150 if received before April 25. Registration forms will be available soon.

Hope to see you there!



HERE IS A GREAT IDEA!

Are you having trouble teaching BCOO in 4 hours?

Try this suggestion:

Have the entire class complete one case study together. Then break the class into small groups and have each group do one case study. Then have mini-presentations by each group so all class members have the answers to each case study.

WANTED: INSTRUCTORS AND COURSES!

When requesting materials (e.g. exams, outlines, new license packets, Agency brochures) please give the Commission 24 hours notice. It can take time to make copies and get everything counted, so your cooperation is greatly appreciated! If you are picking up your order please do so within a day of the scheduled pick up as the space in our office is limited.

Email course completion lists to jesama.rosensweig@irec.idaho.gov. Social security numbers or license numbers are required to be on the course completion list. After you have received confirmation from the Commission that we have your completion list you can redact those numbers from your list by using a black marker.



Nominate an instructor for the Excellence in Education Award! We are now accepting applications which can be downloaded from the Education page on the Commission's website.

The Education Department would like to welcome the following providers, instructors, and courses certified since January 1, 2006 :

Providers

Kituku & Associates
Century 21 Beutler & Associates
Group One Real Estate
Idaho Power Company
Idaho Career Institute
1031 Real Estate Services
Red Door Realty, LLC
NCS Exchange Professionals

Instructors

Nancy Glaesemann, new instructor for
Business Conduct and Office Operations

Courses

Listing and Marketing Commercial Real Estate
Contributing to the Appraisal Process
AIA Contracts
Meth: Signs of the Time
Risk Reduction: Are You the Windshield or the Bug?
Increasing Sales with Energy Star
Landlord and Tenant Law
New Agent Training
Real Estate Negotiations
Risk Management for Real Estate
Understanding 1031 Tax Free Exchanges
A Year in the Life of a Developmental Deal
Maximum Achievement and 21st Century Selling
Understanding a 1031 Tax Deferred Exchange
Title and Escrow A to Z



For more information about these providers, courses, and instructors please visit our website!

www.irec.idaho.gov